

# **(SCSD 2613) - System Analysis and Design**

## **Information Gathering: Unobstrusive Methods**

# Learning Objectives

- Recognize the value of **unobtrusive** methods for information gathering.
- Understand the concept of **sampling** for human information requirements analysis.
- **Construct** useful samples of people, documents, and events for determining human information requirements.
- Create an analyst's playscript to **observe** decision-maker activities.
- Apply the **STROBE** technique to observe and interpret the decision-maker's environment.

# Unobtrusive Methods

- Less disruptive
- Insufficient when used alone
- Multiple methods approach
- Used in conjunction with interactive methods

**Fact-finding** – the process of collecting information about system problems, opportunities, solution requirements, and priorities



**Requirements discovery** – the process, used by systems analysts of identifying or extracting system problems and solution requirements from the user community

# Major Topics

Information Gathering:  
Unobstructive methods

sampling

quantitative

qualitative

Observation

**STROBE**

Structured Observation  
of the Environment

# sampling

## WHAT?

- A process to select population
- Two key decisions: **what to examine** and **which people to consider**

## WHY?

- Contain cost
- Speed up data collection
- Reducing bias
- reduce time to collect all data

HOW?

1

Determine a data

2

Determine population

3

Choose sample

4

Decide sample size

Convenience

Purposive

Sampling  
Types

Complex  
random

Simple  
Random



**How??**

## The sample size decision:

1. Determine type of errors (percentage),  $p$
2. Determine acceptable interval estimate,  $i$
3. Choose confidence level and look up the confidence coefficient ( $z$  value) in table
4. Calculate  $\sigma^2$  the standard error of the proportion

$$\sigma_p = \frac{i}{z}$$

5. Determine sample size

$$n = \frac{p(1-p)}{\sigma_p^2} + 1$$

# Example

## The sample size decision:

Suppose the Toys company, a large manufacturer company for producing toys, Ask you to determine an estimate size of toys that may have been **broken** during Packaging process. Assume that, the estimation of broken (error) toys is **5%** with interval estimate will be **0.02** and confidence level is **95%**.

1. Determine type of errors (percentage),  $p - 5\% \text{ or } 0.05$
2. Determine acceptable interval estimate,  $i - 0.02$
3. Choose confidence level and look up the confidence coefficient (z value) in table – 95%
4. Or 0.95 and  $z = 1.96$  (lookup table)
5. Calculate  $\sigma_p$  the standard error of the proportion

$$\sigma_p = \frac{0.02}{1.96} = 0.0102$$

6. Determine sample size

$$n = \frac{p(1-p)}{\sigma_p^2} + 1 = \frac{0.05(1-0.05)}{(0.0102)(0.0102)} + 1 = 458$$

# Four Main Types of Samples the Analyst Has Available

	Not Based on Probability	Based on Probability
Sample elements are selected directly without restrictions	Convenience	Simple random
Sample elements are selected according to specific criteria	Purposive	Complex random (systematic, stratified, and cluster)

The systems analyst should use a complex random sample if possible.

# Convenience Samples

- Convenience samples are **unrestricted, nonprobability** samples.
- This sample is **easy** to arrange
- The most **unreliable**

# Purposive Sample

- A purposive sample is based on **judgment**
- Choose a group of individuals who appear knowledgeable and are interested in the new information system
- A **nonprobability** sample
- Only **moderately** reliable

# Complex Random Samples

- The complex random samples that are most **appropriate** for a systems analyst are
  - **Systematic** sampling
  - **Stratified** sampling
  - **Cluster** sampling

# A Table of Area under a Normal Curve Can Be Used to Look up a Value Once the Systems Analyst Decides on the Confidence Level

First decide on the confidence level ...

Confidence Level	Confidence Coefficient (z value)
99%	2.58
98	2.33
97	2.17
96	2.05
95	1.96
90	1.65
80	1.28
50	0.67

... then look up the z value.

# Investigation

- The act of discovery and analysis of data
- Hard data
  - Quantitative
  - Qualitative

## 2. Analyzing Quantitative Documents

- Reports used for decision making
- Performance reports
- Records
- Data capture forms
- Ecommerce and other transactions

# Reports Used for Decision Making

- Sales reports
- Production reports
- Summary reports

# A Performance Report Showing Improvement

Week	Number of Batches Produced	Number of Batches Rejected	Percentage Rejected	Amount Away from 5% Goal
2/2	245	19	7.8	2.8
2/9	229	19	8.3	3.3
2/16	219	14	6.3	1.3
2/23	252	13	5.2	0.2
3/2	245	13	5.3	0.3
3/9	260	13	5.0	***
3/16	275	14	5.1	0.1
3/23	260	13	5.0	***
3/30	260	13	5.0	***
4/6	244	12	4.9	***
4/13	242	11	4.5	***
4/20	249	11	4.4	***
4/27	249	11	4.4	***

\*\*\* indicates met or exceeded the < 5% goal

Performance reports show goals ...

... and trends.

# A Manually Completed Payment Record

Check for errors.

Look for opportunities for improvement in design.

PROJ. NAME OAK. FC # 562 KEY SIGNATURE \_\_\_\_\_

RENT POTENTIAL										DEPOSIT POTENTIAL		PRORATE					
Base Rent	Refrigerator	Furniture	AVC	Util.	HMSR	TV	Maid	Total Rent	Security	Cleaning	31175/0	81299	31700 Tax	Days	Daily Rate	Totals	
855		55						910								15.00	121.32
PAYMENT RECORD: Tot. 31175/0 + 81299 + Rent = 910										200	115	H/S dep.	H/S rent	4	30.33	1.30	910.39
												Deposits 31.63			TOTAL INITIAL PAYMENT REQUIRED: 1430.52		
Memo Only	Date Due	Date Paid	Receipt Number	Paid to Noon	Total Rent	Security	Cleaning	31700 Tax	31175/0	81299	Other Dates	Descr. Amt.	Amount Paid	Balance Due			
TV 10/3 MO!	8/28	8/28	106642	9/30	1031.32	202	115	44.20	25			44.20	15	1430.52			
CIH/59-16	11/1	11/1	10935	11/16	485.28								910	0			
Bill 1 MO	11/17	11/8	11200	11/23	212.31								485.28	0			
Prorated	11/24												212.31	0			
H/S should be created toward refund deposit.																	
Orig. Move-in Date <u>8-28</u> d <u>same</u> Exp. _____																	
BLDG. # _____ NAME <u>Kendall</u> x# <u>1</u>																	
1st																	

Observe the number and type of transactions.

Watch for places the computer can simplify the work.

# Records

- Records provide periodic updates of what is occurring in the business
- There are several ways to inspect a record:
  - Checking for errors in amounts and totals
  - Looking for opportunities for improving the recording form design
  - Observing the number and type of transactions
  - Watching for instances in which the computer can simplify the work (calculations and other data manipulation)

# Data Capture Forms

- Collect examples of all the forms in use
- Note the type of form
- Document the intended distribution pattern
- Compare the intended distribution pattern with who actually receives the form

# Questions to Ask about Official and Bootleg Forms that Are Already Filled out

**Farmfresh**  
**Reorder of Shorted Dairy Products**

Date \_\_\_\_\_ Store Name \_\_\_\_\_ Store Number \_\_\_\_\_

Item Requested	Cases	Item Requested	Cases
Milk (1/2 gals.)		Milk (quarts)	
Whole		Whole	
2%		2%	
1%		1%	
Skim		Skim	
Buttermilk		Buttermilk	
Chocolate		Chocolate	
Yogurt			
Plain		Pineapple	
Vanilla		Dutch Apple	
Peach		Banana	
Blueberry		Mixed Fruit	
Boysenberry		Raspberry	
Strawberry		Lemon	
Ice Cream			
Deluxe Pints		Deluxe Quarts	
Deluxe 1/2 Gallons		Premium Pints	
Skinny Minnies		Premium Quarts	

Requested by (employee number) \_\_\_\_\_ Total Cases Ordered \_\_\_\_\_  
 Reason for Shortage \_\_\_\_\_

Driver Number \_\_\_\_\_ Route Number \_\_\_\_\_

Store \_\_\_\_\_ Date \_\_\_\_\_ Driver \_\_\_\_\_  
**Product shorted** **Cases needed**

\_\_\_\_\_

\_\_\_\_\_

Dairy manager's initials \_\_\_\_\_

Official form can overwhelm people by asking for too much information.

There may be no logical order to the form.

Is the total really needed?

"Bootleg" forms arise to simplify the problem.

# Questions to Ask About Forms

- Is the form filled out in its entirety?
- Are there forms that are never used?
- Are all copies of forms circulated to the proper people or filed appropriately?
- Can people who must access online forms do so?
- If there is a paper form that is offered as an alternative to a Web-based form, compare the completion rates for both
- Are “unofficial” forms being used on a regular basis?

# 3. Analyzing Qualitative Documents

- Key or guiding metaphors
- Insiders vs. outsiders mentality
- What is considered good vs. evil
- Graphics, logos, and icons in common areas or web pages
- A sense of humor

# Analyzing Qualitative Documents

- Email messages and memos
- Signs or posters on bulletin boards
- Corporate websites
- Manuals
- Policy handbooks

# Analysis of Memos Provides Insight into the Metaphors that Guide the Organization's Thinking

## MEMO

To: All Night Call Desk Staff  
From: S. Leep, Night Manager  
Date: 2/15/2013  
Re: Get Acquainted Party Tonight

It's a pleasure to welcome two new 11-7 Call Desk staff members, Twyla Tine and Al Knight. I'm sure they'll enjoy working here. Being together in the wee hours makes us feel like one big happy family. Remember for your breaks tonight that some of the crew has brought in food. Help yourself to the spread you find in the break room, and welcome to the clan, Twyla and Al.

# 5. Observation

- Observation provides insight on what organizational members actually **do**
- See firsthand the relationships that exist between decision makers and other organizational members
- Can also reveal important clues regarding HCI concerns

# Analyst' s Playscript

- Involves observing the decision-makers behavior and recording their actions using a series of action verbs
- Examples:
  - Talking
  - Sampling
  - Corresponding
  - Deciding

# Sample of Analyst's Playscript

**Playscript Analysis** Company: Solid Steel Shelving  
 Analyst: L. Bracket Scenario: Quality Assurance  
 Date: 1/3/2013

<u>Decision Maker (Actor)</u>	<u>Information-Related Activity (Script)</u>
Quality Assurance Manager	Asks shop floor supervisor for the day's production report
Shop Floor Supervisor	Prints out daily computerized production report
	Discusses recurring problems in production runs with quality assurance (QA) manager
Quality Assurance Manager	Reads production report
	Compares current report with other reports from the same week
	Inputs data from daily production run into QA model on computer
	Observes onscreen results of QA model
	Calls steel suppliers to discuss deviations from quality standards
Shop Floor Supervisor	Attends meeting on new quality specifications with quality assurance manager and vice president of production
Quality Assurance Manager	Drafts letter to inform suppliers on new quality specifications agreed on in meeting
	Sends draft to vice president via email
Vice President of Production	Reads drafted letter
	Returns corrections and comments via email
Quality Assurance Manager	Reads corrected letter on email
	Rewrites letter to reflect changes

## 6. STROBE

**STR**uctured **OB**servation of the  
Environment—a technique for  
observing the decision-maker's  
**physical environment**

# STROBE

- Often it is possible to observe the particulars of the **surroundings** that will confirm or negate the organizational narrative
  - Also called stories or dialogue
  - Information that is found through interviews or questionnaires

# STROBE Elements

- Office location
- Desk placement
- Stationary equipment
- Props
- External information sources
- Office lighting and color
- Clothing worn by decision makers

# Office Location

- Who has the corner office?
- Are the key decision makers dispersed over separate floors?

# Desk Placement

- Does the placement of the desk encourage communication?
- Does the placement demonstrate power?

# Stationary Office Equipment

- Does the decision maker prefer to gather and store information personally?
- Is the storage area large or small?

# Props

- Is there evidence that the decision maker uses a PC, smart phone, or tablet computer in the office?

# External Information Sources

- Does the decision maker get much information from external sources such as trade journals or the Web?

# Office Lighting and Color

- Is the lighting set up to do detailed work or more appropriate for casual communication?
- Are the colors warm and inviting?

# Clothing

- Does the decision maker show authority by wearing conservative suits?
- Are employees required to wear uniforms?

# STROBE and Decision-Maker Characteristics





































Characteristics of Decision Makers	Corresponding Elements in the Physical Environment
Gathers information informally	Warm, incandescent lighting and colors
Seeks extraorganizational information	Trade journals present in office
Processes data personally	PCs, or tablet computers present in office
Stores information personally	Equipment/files present in office
Exercises power in decision making	Desk placed for power
Exhibits credibility in decision making	Wears authoritative clothing
Shares information with others	Office easily accessible

# Applying STROBE


- The five symbols used to evaluate how observation of the elements of STROBE compared with interview results are:
  - A checkmark means the narrative is confirmed
  - An “X” means the narrative is reversed
  - An oval or eye-shaped symbol serves as a cue to look further
  - A square means observation modifies the narrative
  - A circle means narrative is supplemented by observation


# An Anecdotal List with Symbols


**Anecdotal List with Symbols for Applying STROBE**


Narrative Portrayed by Organization Members	Office Location and Equipment	Office Lighting, Color, and Graphics	Clothing of the Decision Maker
Information is readily flowing on all levels.			
Adams says, "I figure out the percentages myself."			
Vinnie says, "I like to read up on these things."			
Ed says, "The right hand doesn't always know what the left hand is doing."			
Adams says, "Our company doesn't change much."			
The operations staff works all night sometimes.			
Vinnie says, "We do things the way Mr. Adams wants to."			
Julie says, "Stanley doesn't seem to care sometimes."			
			
			
			
			


**Key**

 Confirm the narrative

 Negate or reverse the narrative

 Cue to look further

 Modify the narrative

 Supplement the narrative

# Summary

- Sampling
  - Designing a good sample
  - Types of samples
  - Sample size
- Hard data
  - Quantitative document analysis
  - Qualitative document analysis
- Observation
  - Playscript
- STROBE
  - STROBE elements
  - Applying STROBE