



**6.12** Duncan Joiner and this author have found that the way people arrange the furniture in their office is not just formal, but helps to organize and structure the behavioural setting. Joiner showed a correlation between spatial layout and job description that relates to spatial roles we have already discussed. Note the ‘confrontational’ arrangement of the tax inspector, the ‘collaborative’ arrangement of the junior university lecturer, and this author’s privileged space, enabling ‘collaboration’, ‘confrontation’, and ‘sociopetal’ meeting arrangements