And these averages do not give an inevitable result for any particular problem. They are, so to speak, wandering facts which may synchronize or, just as likely, may conflict with each other. The upshot is that a town could take one of several patterns and still operate with success, equal success. Here then we discover a pliability in the scientific solution and it is precisely in the *manipulation of this pliability* that the art of relationship is made possible. As will be seen, the aim is not to dictate the shape of the town or environment, but is a modest one: simply to *manipulate within the tolerances*.

This means that we can get no further help from the scientific attitude and that we must therefore turn to other values and other standards.

We turn to the faculty of sight, for it is almost entirely through vision that the environment is apprehended. If someone knocks at your door and you open it to let him in, it sometimes happens that a gust of wind comes in too, sweeping round the room, blowing the curtains and making a great fuss. Vision is somewhat the same; we often get more than we bargained for. Glance at the clock to see the time and you see the wallpaper, the clock's carved brown mahogany frame, the fly crawling over the glass and the delicate rapier-like pointers. Cézanne might have made a painting of it. In fact, of course, vision is not only useful but it evokes our memories and experiences, those responsive emotions inside us which have the power to disturb the mind when aroused. It is this unlooked-for surplus that we are dealing with, for clearly if the environment is going to produce an emotional reaction, with or without our volition, it is up to us to try to understand the three ways in which this happens.

1. Concerning OPTICS. Let us suppose that we are walking through a town: here is a straight road off which is a courtyard, at the far side of which another street leads out and bends slightly before reaching a monument. Not very unusual. We take this path and our first view is that of the street. Upon turning into the courtyard the new view is revealed instantaneously at the point of turning, and this view remains with us whilst we walk across the courtyard. Leaving the courtyard we enter the further street. Again a new view is suddenly revealed although we are travelling at a uniform speed. Finally as the road bends the monument swings into view. The significance of all this is that although the pedestrain walks through the town at a uniform speed, the scenery of towns is often revealed in a series of jerks or revelations. This we call SERIAL VISION.

Examine what this means. Our original aim is to manipulate the elements of the town so that an impact on the emotions is achieved. A long straight road has little impact because the initial view is soon digested and becomes monotonous. The human mind reacts to a contrast, to the difference between things, and when two pictures (the street and the courtyard) are in the mind at the same time, a vivid contrast is felt and the town becomes visible in a deeper sense. It comes alive through the drama of juxtaposition. Unless this happens the town will slip past us featureless and inert.

There is a further observation to be made concerning Serial Vision. Although from a scientific or commercial point of view the town may be a unity, from our optical viewpoint we have split it into two elements: the *existing view* and the *emerging view*. In the normal way this is an accidental chain of events and whatever significance may arise out of the linking of views will be fortuitous. Suppose, however, that we take over this linking as a branch of the art of relationship; then we are finding a tool with which human imagination can begin to mould the city into a coherent drama. The process of manipulation has begun to turn the blind facts into a taut emotional situation.

2. Concerning PLACE. This second point is concerned with our reactions to the position of our body in its environment. This is as simple as it appears to be. It means, for instance, that when you go into a room you utter to yourself the unspoken words 'I am outside IT, I am entering IT, I am in the middle of IT'. At this level of consciousness we are dealing with a range of experience stemming from the major impacts of exposure and enclosure (which if taken to their morbid extremes result in the symptoms of agoraphobia and claustrophobia). Place a man on the edge of a 500-ft. cliff and he will have a very lively sense of position, put him at the end of a deep cave and he will react to the fact of enclosure.

Since it is an instinctive and continuous habit of the body to relate itself to the environment, this sense of position cannot be ignored; it becomes a factor in the design of the environment (just as an additional source of light must be reckoned with by a photographer, however annoying it may be). I would go further and say that it should be exploited.