

"INTERNATIONAL MOU AND MOA **OPPORTUNITIES: WHAT AND HOW?"**

Growing Talent Development (GTD) Programme Tuesday, 6 April 2021 | 9.00 am

Prof. Dr. Nor Haniza Sarmin

Acting Associate Director (Global Strategy & Engagement) nhs@utm.my

Ahmad Hilman Borhan

Manager (International Relations) ahilman@utm.my

UTM INTERNATIONAL







What and How?

*Compulsory for all GTD mentees to attend,

Prof.Dr. Nor Haniza Sarmin Acting Associate Director, Global Strategy & Engagement (GSE), UTM International

Mr. Ahmad Hilman Bin Borhan Global Strategy & Engagement



UTM Academic Leadership (UTM Lead)































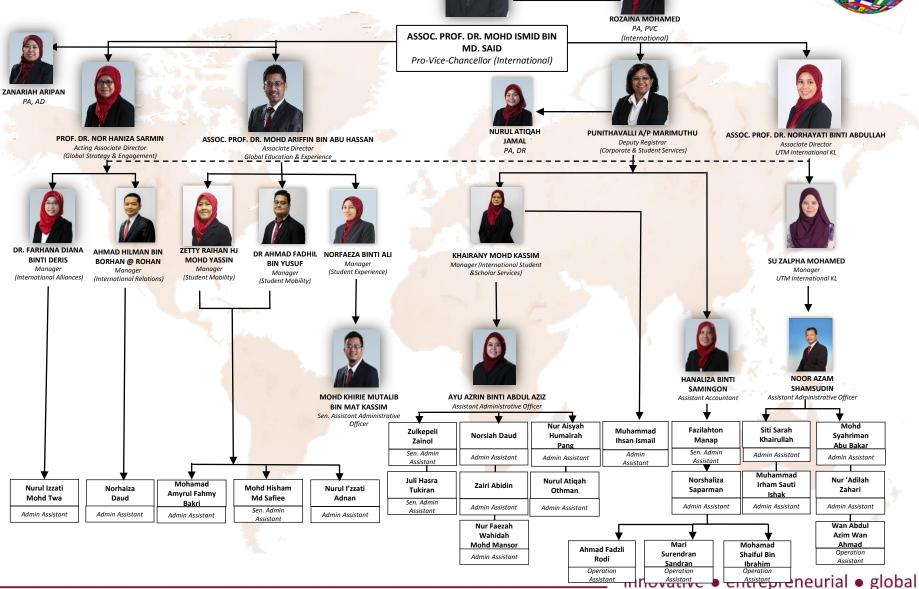








Organizational Chart





GLOBAL STRATEGY & ENGAGEMENT (GSE) UNIT





PROF DR NOR HANIZA SARMIN

Acting Associate Director (Global Strategy & Engagement)

UTM International

Email: nhs@utm.my/adgseutmi@utm.my

Tel: +607-553 8007 / +6017-755 7660



D. FARHANA DIANA DERIS

Manager (International Alliances)

Global Strategy & Engagement

UTM International

Email: diana@utm.my

Tel: +607-553 6842 / +6018-208 7678



AHMAD HILMAN BIN BORHAN@ROHAN

Manager (International Relations)

Global Strategy & Engagement

UTM International

Email: ahilman@utm.my

Tel: +607-553 6134 / +6019-700 0742



UTM INTERNATIONAL FUNCTIONAL STRUCTURE



PRO VICE-CHANCELLOR (INTERNATIONAL)

ASSOCIATE DIRECTOR GLOBAL STRATEGY & ENGAGEMENT

- Partnership
- Collaboration
- Visibility
- Global Visibility & Branding
- Ranking Strategy
- Facilitate and strategies UTM's global engagement
- Data Management

ASSOCIATE DIRECTOR GLOBAL EDUCATION & EXPERIENCE

- Student Mobility Outbound & Inbound
- Student Activities
- Student Experience –
 Internationalization at home
- Student Welfare
- Insurance Application

DEPUTY REGISTRAR CORPORATE & STUDENT SERVICES

- Office Administration
- Human Resource Management& Development
- Financial Management
- Risk / Quality / Asset Management
- Customer Management
- Reporting / Website / Publication
- One stop centre for Visa & Pass Services
- Visa Approval Letter for Student Pass
- Student Pass /
- Employment Pass / Professional Pass
- Other passes Dependent Pass / Schooling Pass
- Special pass

ASSOCIATE DIRECTOR UTM-i, KL

- MoU / Networking
- Student Mobility
- International Student Services and Welfare
- International Student Activities
- International Student Doc (VDR), Student Pass, Personal Bond, Dependent Pass
- Employment Pass / Professional Pass
- Other passes Dependent Pass / Schooling Pass
- Special pass





WHY DO WE NEED MOU?



WHY DO WE NEED MOU?

VISION OF UTM

A Premier University Providing World-Class Education and Research.

FUNDING OPPORTUNITIES

- The Turing Scheme (UK) ERASMUS+
- Kampus Merdeka (Indonesia)

MOBILITY OPPORTUNITIES

e-LPPT & APPRAISAL PROMOTION

-Personal Academic Recognition



WHAT?



TERMINOLOGIES



LOI

Letter of Intent / Surat Niat

A basic note stating the intention of the parties to cooperate in a particular field. This Letter of Intent is not legally binding on the parties and is signed for a general purpose. It also does not involve Government policies, financial implications and national security

MOU

Memorandum of Understanding (Memorandum Persefahaman)

A statement of understanding and intention of the parties to cooperate in certain areas without establishing a legal relationship between them. The parties are not bound by any legal obligations or liabilities.

LOC

Letter of Collaboration/ Surat Kerjasama

A basic note stating the intention of the parties to cooperate in a particular field on basic terms of a general nature. This Letter of Cooperation is not legally binding on the parties and is signed for a general purpose, does not involve Government policies, financial implications and national security.

MOA

Memorandum of Agreement (Memorandum Perjanjian)

An agreement in which the parties agree to establish a legal relationship with each other based on a reply or some other party's promise. The parties are bound by mutually agreed responsibilities / obligations, risks and liabilities including financial implications. Any breach of the terms and conditions in the MoA will enable the other party to take legal action against the party who made the breach.



MODELS IN INTERNATIONAL COLLABORATION



MODEL 1

Bi-lateral agreements focusing on academic & research cooperation

Faculty/institutional level cooperation & academic exchange

MODEL 2

Global research/
academic network of
universities on niche focus
areas

Support, strengthen and facilitate individual institutions in research; build "primary partnerships" in selected regions with a focus in specific disciplines

MODEL 3

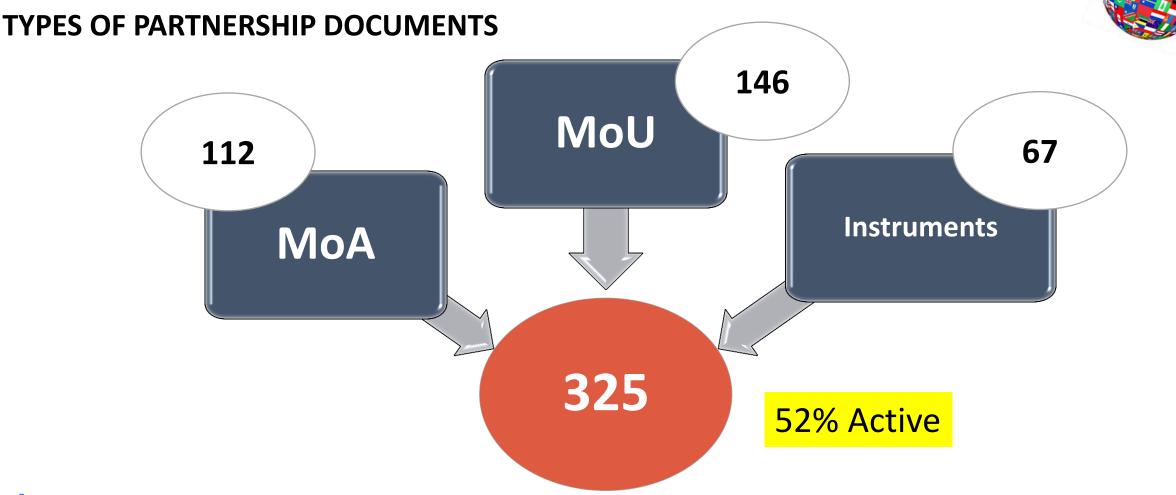
Strategic international collaboration with reputable universities

To expand reach globally through reputable partner institution's network of collaboration and expertise

To leverage on partner's global ranking/position



Model 1 – Bilateral Agreements



MoA

Student Exchange Agreement, Research Agreement, Collaboration Agreement etc

Instruments (Surat Cara)

Letter of Intent, Letter of Cooperation, Service Contract, Non-Disclosure Agreement (NDA) etc innovative • entrepreneurial • global

Updated 31 March 2021



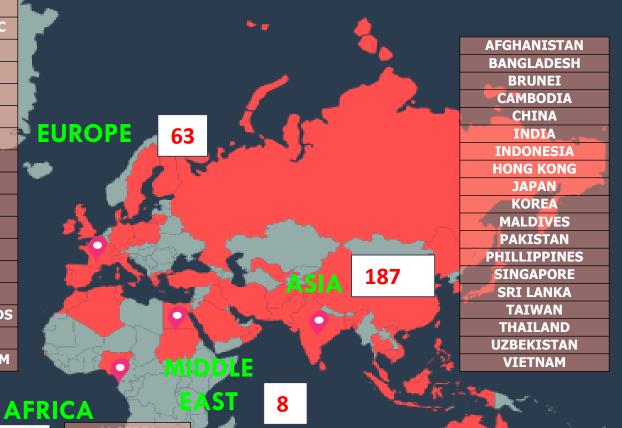
INTERNATIONAL ACTIVE PARTNERS

In RED – UTM has partners IN GREY – UTM does not have partner

54 Countries281 Partners

Continen t		No. of Agreement	No. of Partner Institut on
Asia	19	219	187
Africa	7	14	13
South America	1	1	1
Oceania	1	6	5
North America	2	4	4
Europe	19	73	63
Middle East	5	8	8
TOTAL	54	325	281







SOUTH AMERICA

ARGENTINA

1

ALGERIA
EGYPT
GAMBIA
GHANA
MORROCO
NIGERIA

SUDAN

13

IRAN
IRAQ
OMAN
PALESTINE
QATAR

OCEANIA AUSTRALIA

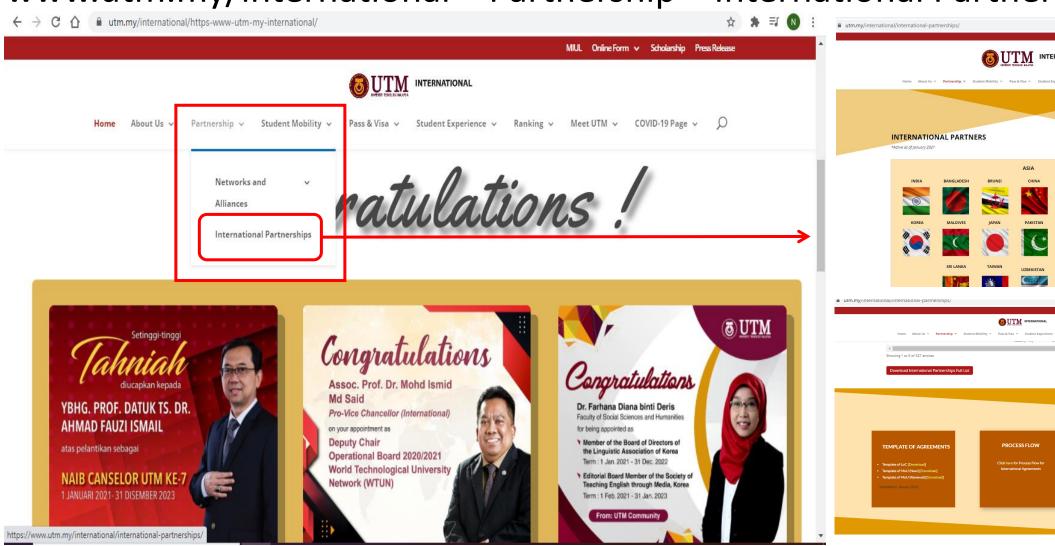
Updated 31 March 2021



WEBSITE UTM INTERNATIONAL



www.utm.my/international > Partnership > International Partnerships







Model 2 - Global Alliances in Niche Area (Multi-lateral Partnerships)

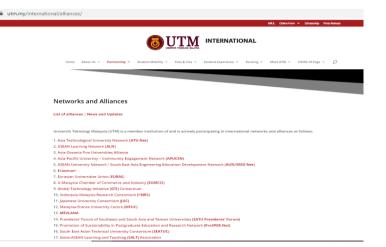




WEBSITE UTM INTERNATIONAL

www.utm.my/international > Partnership > Networks & Alliances







Model 3 : Strategic Collaboration with Top Global Universities



Massachusetts Institute of Technology

#1



#5



#7

Imperial College London

#8



#13



#15



#24



#37



#38



#39



City University of Hong Kong

#48



#72





#79



UNIVERSITYOF **BIRMINGHAM**

#87



#90



*QS-WUR 2021 updated June 2020

innovative • entrepreneurial • global



M Model 3: Impactful Strategic Global Collaboration





Massachusetts Institute of Technology

Imperial College London







- MIT-UTM Malaysia Sustainable Cities Program (MSCP)
- ✓ MSCP research examines Malaysia's city planning and development that reflect a commitment to the principles of sustainability
- UTM Centre for Low Carbon Transport Research in Cooperation with Imperial College London
- Research & Development in Sustainable transportation & energy
- Development of methodology for Low Carbon Society (LCS) scenarios in city and local context
- Other partners: JICA, Kyoto University (KU), Okayama University (OU), National Institute for Environmental Studies (NIES)
- UTM Centre for Industrial and Applied Mathematics
- Collaboration in Industrial and Applied Mathematics
- UTM satellite office in University of Oxford
- University of Bologna is the oldest university in the western world





HOW?

Before

During

After



BEFORE

Conference



Co-Supervisor

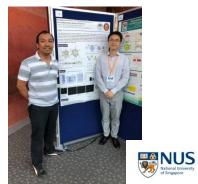


University as your alma mater



Research Attachment





Alumni UTM



Recommended by UTM

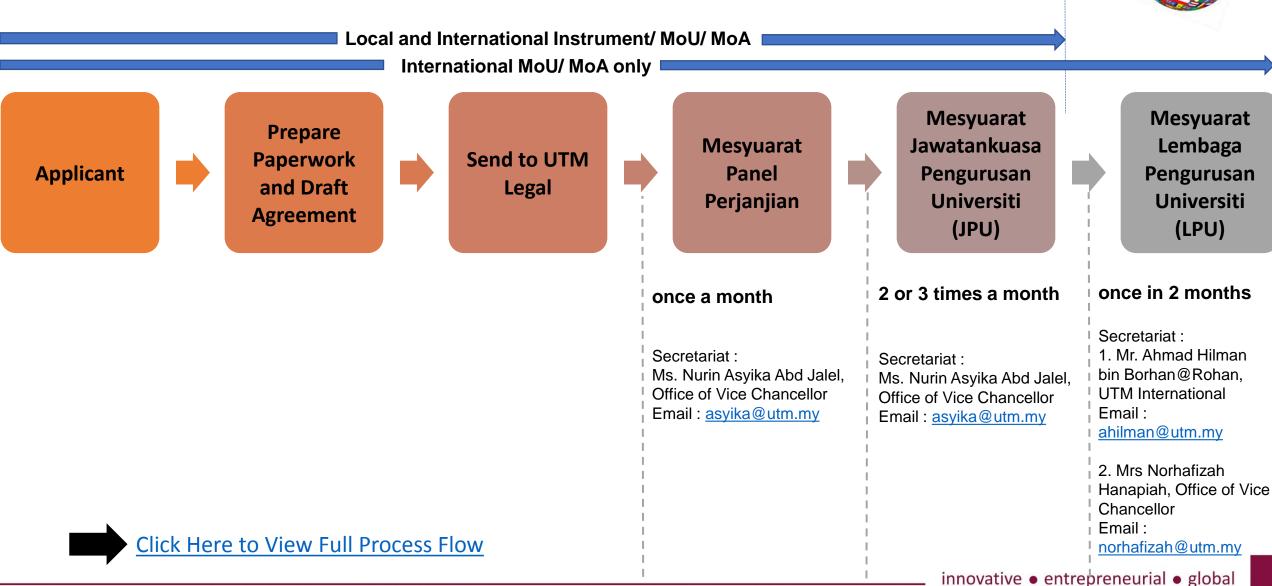
International





UTM Process Flow of Getting Approval



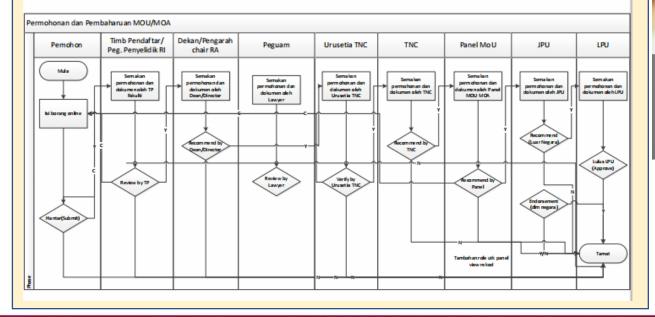




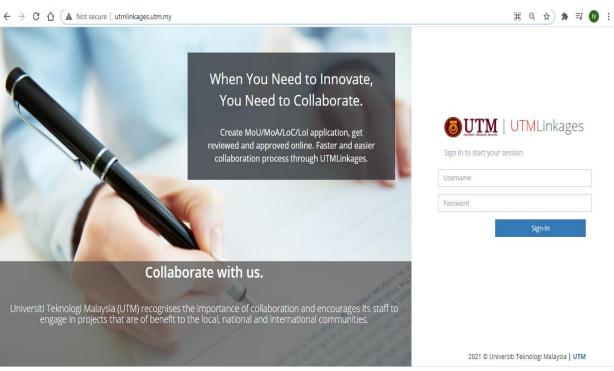
OUTM UTM Linkages



Application Approval



http://utmlinkages.utm.my/





Members of Related Meetings

Board of Directors



PROF, DATUK TS, DR. AHMAD FAUZI BIN.



DATO: HILLOW KENG KOK



TUAN HIQ DURI DIN HIQI MAT ALI





PROF. DATO: DR. HUSAINI BIN OMAR



PRDF, DR. OMAR DIN YAMKOO

DVCIK ABDUL RAZIO DIN HAJI SHAHUDON REGISTRARY SECRETARY

AHLI MESYUARAT JAWATANKUASA PENGURUSAN UTM

1.	Profesor Datuk Ts. Dr. Ahmad Fauzi bin Ismail,	Pengerusi
	Naib Canselor	
2.	Profesor Ir. Ts. Dr. Zainuddin bin Abd. Manan,	Ahli
	Menjalankan Fungsi Timbalan Naib Canselor	
	(A&A)	
3.	Timbalan Naib Canselor (Penyelidikan dan	Ahli
	Inovasi)	
4.	Profesor Ts. Dr. Mohd. Hamdan bin Hj. Ahmad,	Ahli
	Timbalan Naib Canselor (Pembangunan)	
5.	, Timbalan Naib Canselor (Hal Ehwal Pelajar)	Ahli
6.	Encik Abdul Razib bin Haji Shahuddin, Pendaftar	Ahli
7.	Tuan Haji Abu Bakar bin Mohd. Salleh, Bendahari	Ahli
8.	Puan Noraziah binti Sharuddin, Ketua	Ahli
	Pustakawan	
9.	Profesor Ts. Dr. Abd. Latif bin Saleh, Pro-Naib	Ahli
	Canselor (Kampus Kuala Lumpur)	
10.	Profesor Dr. Shahrin bin Mohammad , Pro-Naib	Ahli
	Canselor (Strategi)	
11.	Profesor Madya Dr. Mohd. Ismid Md. Said, Pro-	Ahli
	Naib Canselor (Antarabangsa)	
12.	Encik Abdol Fattah bin Abu Bakar, Pengarah	Ahli
	Jabatan Harta Bina	
13.	Encik Nik Kamal Izuddin bin Nik Ibrahim	Ahli
	Menjalankan Tugas Pengarah Jabatan	
	Perkhidmatan Digital	
14.	Dr. Farhan bin Mohamed, Menjalankan Tugas	Ahli
	Pengarah Hal Ehwal Korporat	
15.	Encik Jaffrey bin Samsul Bahrin, Timbalan	Setiausha
	Pendaftar	

AHLI MESYUARAT PANEL PERJANJIAN, MEMORANDUM **PERSEFAHAMAN DAN SURAT CARA UTM**

1.	Profesor Ts. Dr. Mohd. Hamdan bin Hj.	Pengerusi
	Ahmad, Timbalan Naib Canselor	
	(Pembangunan)	
2.	Profesor Madya Dr. Mohd Ismid bin Md	Ahli/ Pengerusi
	Said, Pro-Naib Canselor (Antarabangsa)	Gantian Ahli/
3.	Dr. Farhan bin Mohamed	Pengerusi
	Menjalankan Tugas Pengarah Hal Ehwal	Gantian
	Korporat	
4.	Profesor Madya Dr. Mohd Shukor bin Abd	Ahli
	RazakPengarah,	
	Pusat Pengurusan Penyelidikan (RMC)	
5.	Tuan Haji Abu Bakar Mohd. Salleh,	Ahli
	Bendahari	
6.	Profesor Ir. Dr. Haslenda Hashim,	Ahli
	Pengerusi, Research Alliance (RA)	
7.	Profesor Madya Dr. Noor Hazarina	Ahli
	Hashim, Pengerusi Sekolah Pengajian	
	Siswazah	
8.	Profesor Madya Ts. Dr. Noor Azurati	Ahli
	Ahmad Pengarah, Innovation and	
	Commercialisation Centre (ICC)	
9.	Encik Mohd. Iria Izham bin Basir, Ketua	Ahli
	Unit, Pejabat Penasihat Undang-Undang	
10	Puan Ida Shazreen Omar,	Ahli Ganti
	Pegawai Undang-Undang, Pejabat	
	Penasihat Undang-undang	
11	Puan Punithavalli a/p MarimuthuTimbalan	Ahli (turut
	Pendaftar, UTM International	hadir)
12	Encik Jaffrey bin Samsul Bahrin Timbalan	Setiausaha
	Pendaftar, Pejabat Naib Canselor	



Examples of MOU/ MOA/ LOC Document

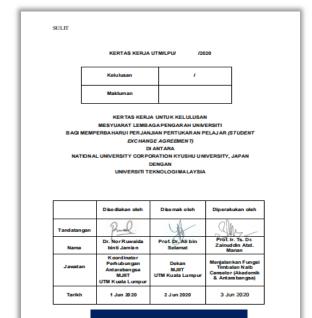
	KERTAS KEI	kJA UTM/LPU/ /2020	
	Kelulusan	,	
	Makluman		
	UNIVERSIT	DI ANTARA OF TECHNOLOGY DELHI, DENGAN TEKNOLOGI MALAYSIA	INDIA Diperakukan oleh
	Disediakan oleh	Disemak oleh	Diperakukan osen
Tandatangan	(A) ·	E	Office-1
	Nurfarhain Binti Mohamed Rusli	Prof. Ir. Dr. Mohd Fadhil Md Din	Prof. Datuk Ts. Dr. Ahmad Fauzi Bin Ismail
Nama			Timbalan Naib Canselor,
Nama Jawatan	Pegawai Penyelidik CLEAR	Pengarah UTMCS	Penyelidikan dan Inovasi UTM

MOU example

UNIVERSITI TEKNOLOGI MALAYSIA, a public university established under the Universities and University Colleges Act, 1971 and for the purpose of this MOU is prepresented by Faculty of Englierering having its address at University Teknologi Malaysia, 81310 UTM Studal, Johor Darul Taksim, (hereinafter referred to as "UTM"), of the other part.

- RERAS,
 IT is founded in 1961 in New selfs say, established as Callege of
 IT is founded in 1961 in New selfs say, established as Callege of
 National Importance under the "Institutes of Technology (Americance) Act,
 1963" and vas remande as "Indian Institute of Technology (Americance) Act,
 1963" and vas remande as "Indian Institute of Technology (Americance) Act
 them accorded the status of a Deemed University with powers to decide its
 them accorded the status of a Deemed University with powers to decide its
 own degrees. Since it is incipate, over 44000 have greated from ITD Delni
 Invatious disciplines including Engineering, Physical Sciences, Management
 and Humantee & Social Sciences, Ottos, ready 5000 received in It.

IN WITNESS WHEREOF The Parties her And Year First Above Written:	eto have executed this MoU on
SIGNED by	SIGNED by
For and on behalf of UNIVERSITI TEKNOLOGI MALAYSIA	For and on behalf of INSTITUE OF TECHNOLOG DELHI
froi_	Name Cars
Assoc. Prof. Dr. Mohd Ismid Md Said	Prof. Naveen Garg
Pro Vice Chancellor International	Dean Alumni & International Affain
Date:	Date:
In the presence of	In the presence of
2: 0	we But
Prof. Ir. Or. Mohd, Fadhil Md. Din	Prof. K K Pant
Director	Department of Chemical Engineering,



MOA example

AGREEMENT ON STUDENT EXCHANGE BETWEEN	IN WITNESS WHEREOF, the undersigned, the authorized representatives of the Parties have s this Aureconst witten in the English Impagage in Opplicate, equally authoritic.	
UNIVERSITI TEKNOLOGI MALAYSIA, MALAYSIA		
AND	For and on behalf of:	For and on behalf of:
NATIONAL UNIVERSITY CORPORATION KYUSHU UNIVERSITY, JAPAN	UTM	KYU
This Agreement on Student Exchange (herrinafter referred to se "this Agreement") is made and	Date: 1/ Sept 2020	hile 6, Aug. 2020
mered into May 31, 2000 (hereinafter referred to as the "Effective Date") between Universitä	~ Hiller	1 -0 1 1:0
eknologi Malaysia("UTM") and National University Corporation Kyushu University ("KYU")	(Sand MH	rest abrakus
UTM and KYU may be referred to individually as the "Party" and jointly as the "Parties").	Prof. Dr. Ali Sclands,	Nakoshima Hideburu,
	Dean,	Dean,
Objective:	Malaysia-Japon International Institute of	Faculty of Engineering Sciences,
This Agreement is to promote and implement the exchange of students between UEM and Faculty	Technology,	Interdisciplinary Graduate School of
of Engineering Sciences, Interdisciplinary Graduate School of Engineering Sciences, Faculty of	Universiti Telestologi Malaysia	Engineering Sciences.
Engineering, Graduate School of Engineering, Faculty of Information Science and Electrical	100000000000000000000000000000000000000	Kyashu University
Engineering, Graduate School of Information Sciences and Electrical Engineering, and School of		
Engineering, KYU under the Memorandum of Understanding on Academic Cooperation made and		Dw. 11. Aug. 2020
entered into May 31, 2020 (Unless otherwise or specifically defined in this Agreement, all capital		70/ 1
wordings used hereis shall have the same meaning defined and given to them in the Memorandum		yoshio Kiraela
of Understanding on Academic Cooperation) (hereinafter referred to as the "Exchange Program").		Hiszola Yoshio.
		Days.
		Faculty of Engineering.
Article 1 Exchange Student		Graduate School of Engineering.
The Parties agree that the students participating in the Exchange Program (hereinafter referred to as		
the "Exchange Student") under the terms of this Agreeness shall be selected initially by the Party		School of Engineering.
which dispatches its Exchange Student (hereinofter referred to as the "Home University"), and the		Kyushu University
other Party (hereinafter referred to as the "Host University") shall make final admission decisions		11 0 2020
of such Exchange Student in each case.		Dite 11, Clups, 2020
		Shi stan Mary
Article 2 Number of Exchange Student		Jerigan me megagoog
The Parties understand that, each academic year, not more than five (5) Exchange Student may be		Shiratani Masahana,
smolled as you decreas students at the West University, and the number of Euclineau Students shall be		Dean,

in advance. For the avoidance of doubt, non-degree students in this Agreement refer to students who take courses at the Host University and will not be candidates for degree of the Host University.



LOC example

LETTER OF COLLABORATION (LOC)	VSTE Name Ing. Afena Thalahda Designation: Emmants coordinater Website Whebite Emmal emman(@mmall.veneb.cc. Tel = 440.778.75.212
UNIVERSITI TEKNOLOGI MALAYSIA (UTM), on institution of tighter learning catabilished under the Libercrities and University (Colleges Act 1971 (Act 30) and having its regulatered address at Universitie Technology Madayia, SIJD UTM Standal, Johor Danul Ta'zaim, Malaysia, (hereinafter referred to as "UTM") of the first part;	 b) Both institutions will endeavour to exchange with one another in-house publication and research material. c) Both institutions will consider the development of joint proposals for the conduct of research, knowledge transfer, service or entrepreneuralisal activities.
And The Institute of Technology and Business in Česki Buddjovice with its registered address at Okražni 51710, Českie Buddjovice 1, 370 01 Czech Republic (hereinafter referred to as "VSTE") of the second part.	Both institutions will endeavour to include the other institution's web-page as hypertext link (or hot link) from their home page or from related sub-pages. Misrellancous
Background	 a) This LOC will be effective for three (3) years as from the date of signing.
These two institutions have decided that they will enter into this Letter of Cellaboration ("ClCC") in order to better divelange their objectives. The institutions anticipate that, while this LOC is not intended to establish a binding contractal relationship between them, it will facilitate the establishment of a working relationship between the sading to the conduct of one or more collaborative activities.	 Where agreed to in writing by both institutions, this LOC may be amended. Either institution may terminate this LOC by giving three (3) months notice in writin to the other institution. This LOC does not constitute any financial commitment by either institution.
Areas of Cooperation and Support a) The institutions will encourage cooperation in any discipline which is studied in both	e) This LOC is not intended to be legally binding and nothing in it shall be taken to create any legally binding contract, agreement or relationship between the institutions.

b) The institutions will discuss opportunities for collaboration. Such opportunities will

Prof. Datak Ir. Dr. Wahid Omar Date: 10/6/2020

2 0 -01- 2020



Elements in Paperwork Preparation

- Cover Frontpage
- Purpose
- Background of Collaboration
- Background of Institution
- Strategic Objectives
- Duration of Collaboration
- Draft of Agreement
- Collaboration Benefit
- Financial Implication
- Method of Signing
- Activities between both universities



MyRA Glossary

SEKSYEN G: JARINGAN DAN JANGKAUAN NETWORKING AND LINKAGES

- Penglibatan di dalam aktiviti penyelidikan dengan institusi Antarabangsa yang menandatangani MoAlPerjanjian aktif Participation in International Inter-Institution research related activities under MoA/active agreement
 - a) Bilangan MoA yang ditandatangani dan disetem Total number of MoAs signed and stamped

Bilangan MoA yang ditandatangani dan disetemkan bersama-sama dengan institusi/agensi di **peringkat antarabangsa**.

Nota Umum:

- MoA perlu berada dalam tempoh yang sah pada tahun yang dinilai.
- MoA perlu ditandatangani oleh CEO/Presiden/Naib Canselor/Rektor kecuali terdapat bukti penurunan kuasa.
- Letter of Agreement (LoA) dan Research Agreement boleh diambilkira.
- Untuk perjanjian dengan institusi luar negara, Memorandum of Understanding (MoU) boleh diambilkira di mana bukti aktiviti penyelidikan perlu dilampirkan.
- Keperluan disetemkan adalah mengikut keperluan negara institusi luar berkenaan.

GLOSARI MYRA" I (PINDAAN 2018)

Kemaskini: 6 Disember 2019

53

- Manakala Non-Disclosure Agreement (NDA), Service Agreement dan Letter of Intent (LOI) tidak diambilkira.
- Bilangan staf akademik yang terlibat di dalam projek penyelidikan di bawah MoA

Total number of staff involved in joint research projects under MoA

Bilangan staf akademik yang terlibat sebagai penyelidik dalam penyelidikan di **peringkat antarabangsa**.

Nota Umum:

- Penglibatan staf mesti dari LoA, MoU, MoA dan Research Agreement yang dinyatakan dalam Subseksyen G1(a).
- Bagi MoU yang tidak menyenaraikan senarai nama staf, sumber peruntukan projek penyelidikan yang aktif sahaja diambilkira.
- Sumber peruntukan projek penyelidikan boleh daripada peringkat universiti, kebangsaan dan antarabangsa.
- Bukti penglibatan penyelidik dari institusi antarabangsa diperlukan seperti dokumen penyelidikan (kertas cadangan) atau surat perlantikan dan seumpamanya.

GLOSARI MYRA* I (PINDAAN 2018)

Kemaskini: 6 Disember 2019

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STAY SAFE & STAY HEALTHY

-THANK YOU-



www.utm.my/international



relations@utm.my



https://www.facebook.com/UTMInternational/



https://www.instagram.com/utminternational/



FOCUSED COUNTRIES

- Japan
- Erasmus
- UK for TURING

